

COURNOYER
FUNERAL HOME

& CREMATION CENTER

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Price Information Guide

Welcome to the Cournoyer Funeral Home & Cremation Center

Dear Friends,

***The funeral home you select can make a big difference at a very difficult time.
We are honored and grateful that you have considered seeking our help in this time of need.***

Family is important to us ~ the Cournoyer family has been assisting our friends and neighbors for more than a century. In 1915, Fred L. Cournoyer began our legacy when he opened our family's funeral home and started providing the Monadnock Region and beyond with the best personal and professional service he was able to provide.

Many years have passed and Funeral Service as a business has undergone many changes, even in our rural area. Today, you can visit many funeral homes within a half-hour drive of Jaffrey, and you may never realize that many are owned by an international corporation based in Texas, with a very strict, business-like, financial focus only.

Even into our fifth generation, the Cournoyer family continues with our primary focus on providing you with friendly, sincere, and gentle care. As a family, we have been raised with the knowledge and understanding of all that is needed to help you and your loved ones in your greatest time of need. With our commitment to remain an independent, family owned and operated funeral home, you can be assured that we will continue to serve you for generations to come.

Being the oldest family-owned funeral home in the Monadnock Region has not tempted us to stay idle, or to merely keep up with the times. Instead, we continuously endeavor to stay ahead of what eventually becomes the current trend in funeral service. For example, in 1959 we were among the first in the state to assist families with services that concluded with cremation; our assistance with pet loss began in 1984, and personalizing and individualizing funerals has always been available here. Perhaps the most outwardly noticeable advancements were with our earlier acquisition of New England's first Tombstone Motorcycle Hearse, and now, our World War II vintage military vehicle is a truly memorable hearse for any Veteran. Most recently, with the addition of Ziva, our beloved pet and Certified Therapy Dog, she has brought an amazing level of warmth and care that cannot be found elsewhere.

Our steadfast commitment to you is to ensure that every decision you make is knowledgeable and comfortable for all. With over 100 years of experience in providing assistance, we are able to offer simple suggestions to make every service more meaningful. Additionally, we will continue to provide all families with a comfortable, safe, and homelike atmosphere, with the best personal and professional care that only a family-owned funeral home can provide.

From the entire Cournoyer family and all of our full and part-time staff, our one goal is to exceed your expectations in every way possible, before, during and after the service. We understand that every family is unique, and your needs are also unique. We will engage you in every aspect of your needs to ensure your ability to share the love, honor the life, and preserve the legacy of your loved ones. And, if you are not completely satisfied with any aspect of our services, we will not charge you for what you are not happy with.

***As always, we invite you and encourage you to share your ideas, large or small,
about what more we can do, or how we can serve you better.***

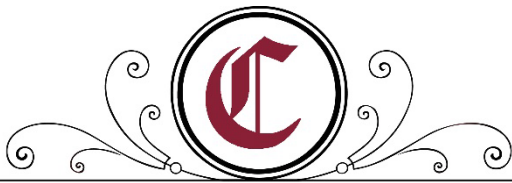
Sincerely, Mark Cournoyer

Our Commitment to Knowledge and Fairness

- ❖ We believe in the recognition and celebration of a life that has been lived, and we will assist you with creating meaningful services and ceremonies that meet your needs. What is also important to us, is that the arrangements be in keeping with your overall wishes and within your budget. We are a family-owned business that treats every family we serve as fairly and equally as we can, and we also want to try to exceed your expectations of our care as well.
- ❖ To assist you with determining costs, on the following pages you will find our new Package Pricing, our complete General Price List, examples of third-party, and Cash Advance items, a Casket Price List, an Outer Burial Container Price List, a Cremation Urn Price List and a Cremation Outer Burial Container Price List. This information is being provided to you in compliance with the Federal Trade Commission's Trade Regulation Rule; Funeral Industry Practices 16 CFR Part 453. These price lists are extensive and may be confusing to read. We encourage you to read this information carefully and ask any questions you may have regarding these price lists or anything else pertaining to the services or assistance we have to offer.
- ❖ To provide the finest services possible, we are dependent upon the families we serve for making payment in a timely fashion. At the conclusion of making funeral arrangements, a Statement of Funeral Goods and Services Selected will be presented to you for your approval and acceptance. Your signature on the statement and contract will indicate that you personally accept the obligation and responsibility for complete payment of the funeral expenses.
- ❖ We realize that caring for the death of a loved one is often unexpected and unplanned. For legal reasons, there are limitations on what we can do financially. Please understand that the entire funeral amount is due and payable within Five (5) days of the initial arrangement conference, and before the burial or cremation takes place.
- ❖ Full payment of all estimated cash advance items is due at the time of the arrangement conference. The Cournoyer Funeral Home accepts no responsibility for any additional or unforeseen charges, or overtime charges made by an outside agency that we have contracted with to complete the funeral arrangements you have selected. Estimated cash advance items will be corrected as soon as final amounts are made available to us. (i.e. newspapers, caterers, etc.)
- ❖ For your convenience, we offer as many simple payment options as possible:
 - Bank Check or Personal Check (*subject to electronic funds verification*) ~ Money Order ~ Debit Card
 - Visa ~ MasterCard ~ Discover ~ American Express ~ Tribute Funding ~ Prearrangements

Special Discounts are available on our new service packages if payment in full is received immediately and when all services are held during the week.

Unfortunately, we cannot offer discounts for third party charges or credit card payments.
- ❖ The following are the only acceptable credit arrangements:
 - Tribute Funding:* If you are interested in applying for financing through this program, we can assist you with the simple online application process.
 - Assignable Life Insurance:* Life insurance may be used as a means of full or partial payment for funeral and other related expenses. (*Must be verified in advance*) We can assist your family with processing the various claims forms. If previously assigned, personally acquired life insurance policies lapse, or if they are insufficient, the family is responsible for the balance and our general payment policy will apply.
 - Entitled Benefits:* With your permission, we can assist on the family's behalf with applying for any death benefits from the Veterans Administration, Town or State Welfare Departments or Nursing Home Accumulated Funds Accounts as payment towards funeral expenses. If these funds do not meet the complete cost of the services selected, the family is responsible for the balance and our general payment policy will apply.
- ❖ We regret that we are not able to accept settlement of estates through attorneys or probate court as a means of financial arrangements. The family is responsible for paying the entire balance according to our payment policy. The family is typically eligible for complete reimbursement from the estate where a funeral home is not.
- ❖ We also regret that we are not able to accept private or 'in-house' payment plans as a means of financial arrangements. Additional financial assistance may be available to you through your local bank or credit union.
- ❖ All unpaid balances after thirty days (30) from the date of death accrue late fee charges of 1.5% per month (18% per year). All late fees are incurred from the date of death. All unpaid balances after ninety days (90) from the date of death will be assigned to a collection agency or attorney for appropriate action. Even if we accept late or partial payments (including those marked "Paid in Full" or similar text), it will not waive any of our rights to completely collect the total amount due.



COURNOYER FUNERAL HOME & CREMATION CENTER

SIMPLIFIED CREMATION SERVICE PACKAGES **

These prices are effective August 1, 2022 but are subject to change without notice.

To ease the selection of the service you may wish to have, we offer you the following packages to choose from.
To receive these special package discounts, payment in full must be made at the initial arrangement session.

The complete description of each item in each package, is provided to you in the accompanying General Price List.
All pricing information is being provided to you in compliance with the Federal Trade Commission's
Trade Regulation Rule; Funeral Industry Practices 16 CFR Part 453.

All of our assistance levels include the fee for Basic Services of the Funeral Director and Staff. This includes: 24 hour, 365 days per year accessibility, administrative expenses; arrangement conference; planning, supervising, and coordinating assistance details with those directly and indirectly involved in the choice of care; securing, preparing, and filing necessary permits, certificates, authorizations, and releases, as well as other overhead expenses.

Package 'A' ~ Direct Cremation \$3,695.^{00 ^}**

~ Our simplest cremation assistance without allowance for assistance with visitations, rites or ceremonies, public or private. ~

Price reflects an approximate savings of 35% from the itemized amount of \$5,795.00

(Discount is not available if payment is not made at initial arrangement session)

This package includes:

- *Basic Services of Funeral Director and Staff*
- *Standard transfer of care and custody of remains*
- *Sanitary Care and Refrigeration for up to 48 hours*
- *Identification Viewing*
- *Minimum required alternative cremation container*
- *Local transportation to and from crematory*
- *NH Medical Examiner fee & Standard crematory fee*
- *Cardboard or Plastic Temporary Container*
- *Weekday arrangement session and receiving of cremated remains and paperwork.*

This charge does not include any merchandise or cash advances such as the obituaries or certified copies of the death certificate. If you want to arrange a direct cremation, you can use an alternative container. Alternative containers encase the body and can be made of materials like fiberboard or composition materials (with or without an outside covering). The containers we provide are unfinished boxes made of particleboard, pine and cardboard.

OUR CREMATION URNS RANGE FROM \$ 45.00 to \$ 995.00 (see page 19 for options)

A complete price list will be provided at the funeral home

Unless an urn is purchased or provided, we will return the cremated body in a temporary cardboard or plastic container.

**** These packages may not be used in part. If additional services or assistance is requested, pricing must be itemized.**

^ Additional items or care may be necessary and may be utilized in place of standard items as needed, with or without prior consent, possibly resulting in additional fees.

Please refer to Page 11 for additional cremation pricing information

SIMPLIFIED CREMATION SERVICE PACKAGES continued **

Package 'B' ~ Cremation with a Gathering or Ceremony After \$5,195.00 ** ^

Price reflects an approximate savings of 20% from the itemized amount of \$6,525.00

(Discount is not available if payment is not made at initial arrangement session, or if services are held on a weekend or holiday)

This package includes:

- Basic Services of Funeral Director and Staff
- Standard transfer of care and custody of remains
- Sanitary Care and Refrigeration for up to 48 hours
- Identification Viewing
- Minimum required alternative cremation container
- Local transportation to and from crematory
- NH Medical Examiner fee & standard crematory fee
- Use of Ceremonial Urn for the time of service (if needed)
- Weekday Gatherings of your choice (see page 9 for options.)

This charge does not include costs of remembrance items, obituaries, certified copies of the death certificate, urn, outer burial container, any additional merchandise, use of funeral coach or hearse, or any other cash advances.

Package 'C' ~ Traditional Funeral Service with Cremation After \$7,450.00 **

Price reflects an approximate savings of 15% from the itemized amount of \$8,765.00

(Discount is not available if payment is not made at initial arrangement session, or if services are held on a weekend or holiday)

This package includes:

- Basic Services of Funeral Director and Staff
- Standard transfer of care and custody of remains
- Embalming and all additional care
- Use of Service Vehicles
- Use of Funeral Coach / Hearse of choice
- Use of Ceremonial Casket
- Weekday Gatherings of your choice (see page 9 for options.)
- Local transportation to and from crematory
- NH Medical Examiner fee and standard crematory fee

This charge does not include costs of personalized remembrance items, obituaries, certified copies of the death certificate, casket, (if ceremonial casket is not used), urn, outer burial container, additional merchandise, or additional use of facilities and staff for any visitation or ceremony, public or private, prior to or after the cremation.

*A Ceremonial, or 'Rental' Casket is a casket designed to be used several times. It includes a new, completely removable insert that is designed for cremation. The purpose of the ceremonial casket is to provide a more pleasant appearing casket at a cost much less than purchasing a traditional casket.

**** These packages may not be used in part. If additional services or assistance is requested, pricing must be itemized.**

^ Additional items or care may be necessary and may be utilized in place of standard items as needed, with or without prior consent, possibly resulting in additional fees.

Please refer to Page 11 for additional cremation pricing information

SIMPLIFIED BURIAL SERVICE PACKAGES **

Package 'D' ~ Immediate Burial \$4,995.00 ***

~ Our simplest burial assistance without allowance for assistance with visitations, rites or ceremonies in a church or other facility. ~

Price reflects an approximate savings of 15% from the itemized amount of \$5,925.00

(Discount is not available if payment is not made at initial arrangement session, or if services are held on a weekend or holiday)

This package includes:

- Basic Services of Funeral Director and Staff
- Standard transfer of care and custody of remains
- Sanitary care and refrigeration of deceased for up to 48 hours (not embalming)
- Use of Service Vehicles
- Local transportation to the cemetery (Standard Funeral Coach)
- Weekday Graveside Service and Assistance

***** To reflect the embalming cost difference, this discount will not be applied if burial is delayed more than 5 days after the date of death for any reason, and when cemeteries are closed for the winter season.**

This charge does not include costs of personalized remembrance items, obituaries, certified copies of the death certificate, casket, outer burial container, additional merchandise, or additional use of facilities and staff for any visitation or ceremony, public or private, prior to or after the burial.

Package 'E' ~ Traditional Funeral Service with Burial After \$6,495.00 **

Price reflects an approximate savings of 12% from the itemized amount of \$7,415.00

(Discount is not available if payment is not made at initial arrangement session, or if services are held on a weekend or holiday)

This package includes:

- Basic Services of Funeral Director and Staff
- Standard transfer of care and custody of remains
- Embalming and all additional preparation
- Use of Service Vehicles
- Use of Funeral Coach / Hearse of choice
- Weekday Gatherings of your choice (see page 9 for options.)
- Weekday Graveside Service (springtime delayed burials included)

This charge does not include costs of personalized remembrance items, obituaries, certified copies of the death certificate, casket, outer burial container, additional merchandise, or additional use of facilities and staff for any visitation or ceremony, public or private, prior to or after the burial.

OUR CASKETS RANGE FROM \$ 795.00 to \$ 2,095.00 (see page 17)

A complete price list will be provided at the funeral home

OUR OUTER BURIAL CONTAINERS RANGE FROM \$ 1,195.00 to \$ 1,995.00 (see page 18)

A complete price list will be provided at the funeral home

**** These packages may not be used in part. If additional services or assistance is requested, pricing must be itemized.**

Please refer to Page 8 for additional burial pricing information

Cash Advance Items

As an accommodation, the funeral home will pay a third party that provides services and merchandise to the Buyer in connection with the funeral and will list those charges as "cash advances" on the Statement of Funeral Goods and Services Selected which is provided to the Buyer at the end of the funeral arrangements.

Notwithstanding the fact that the funeral home is arranging payment to the third party, the contractual arrangement is between the Buyer and the third party. The funeral home is not in control of the third-party providing services or merchandise to the Buyer and will not be responsible for any of the third party's acts, errors, or omissions. Since these prices are set by third parties, the prices on this list are subject to change without notice, and therefore, never guaranteed.

~ These items must be paid for in advance and include, but are not limited to:

Newspaper notices
Certified copies of the death certificate
Church, Clergy & Musician offerings
Hairdressers & Florists

Cemetery & Vault setting fees
Cemetery marker fees
Personalized items
Overtime fees

EXAMPLES OF CASH ADVANCE AMOUNTS

Overtime Fees	\$ 100.00 to \$ 1,000.00
Grave Opening Charges	\$ 200.00 to \$ 2,850.00
Other Cemetery Fees <i>(Use of Tomb, Artificial Grave Grass, Lowering Devices, Cemetery Tents, etc.)</i>	\$ 100.00 to \$ 500.00
Crematorium Fees	\$ 495.00 to \$ 995.00
Expedited and/or Scheduled Care	\$ 295.00
Family Member Witnessed Cremation	\$ 295.00
State of New Hampshire Medical Examiner Fee	\$ 60.00
Out of State Medical Examiner Fees	(start at) \$ 200.00
Church Fees: <i>These rates vary according to which church is used.</i>	
Clergy Honorariums	\$ 200.00 to \$ 450.00 each
Musician Charges	\$ 150.00 to \$ 250.00 each
Vocalist Charges	\$ 75.00 to \$ 150.00 each
Sexton / Administration Charges	\$ 25.00 to \$ 100.00 each
Non-Member Fees	\$ 150.00 to \$ 450.00 each
Parish Hall / Sanctuary Fees	\$ 45.00 to \$ 200.00 each

Certified Copies of the Death Certificate

Varied

These rates vary according to what state the death occurs in. *(New Hampshire charges \$ 15.00 for the first certified copy and \$ 10.00 for each additional copy).* These rates apply each time we request certified copies for you.

Obituaries and Paid Death Notices

Varied

All newspaper rates vary according to which newspapers are selected and how long the notice or obituary is. For example, the Keene Sentinel charges begin at \$159.00. For the Monadnock Ledger-Transcript, the Union Leader, and most other newspapers, their fees start at \$259.00 and go up from there. *(It is not uncommon for obituaries to cost several hundred dollars.)*

Air Transportation / TSA Screening Charges *(Determined by location and airline used)* **Varied**

In the 9/11 Act, Congress established new screening mandates for aircraft carrying both passengers and cargo. All cargo that is to be shipped by passenger aircraft, including Human Remains, is subject to additional, specialized security screening.

Out of Town / Out of State Funeral Director charges and Burial Permit fees **Varied**

These rates vary according to what services are requested or required from the other Funeral Director and where the death occurs.

Caterers

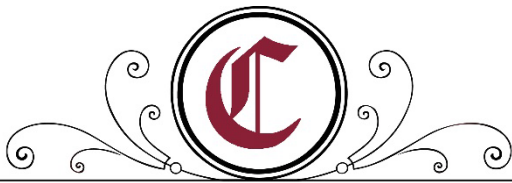
Varied

These rates vary according to which caterer is selected, type of meal, and number of people expected. Many of our local caterers charge approximately \$ 15.00 per person. Some locations also have a room rental fee for room use, staff, linen cleaning, etc.

Grave Markers, Engraving and/or Cleaning

Varied

These rates vary according to which monument company is selected and how much information needs to be cut into the marker. Generally, the minimum amount is \$245.00 for engraving the year. Cleaning starts at \$295.00, and a 1'x2' flat marker starts at \$895.00.



COURNOYER FUNERAL HOME & CREMATION CENTER

GENERAL PRICE LIST

These prices are effective August 1, 2022 but are subject to change without notice.

It is your right and our desire that you have as much information as possible regarding the cost of services that we offer. The most significant factors determining cost is the time spent by our personnel and the use of funeral home facilities. Our personnel and facilities must be immediately available 24 hours a day, every day of the year. This makes ours a 168-hour work week, and not the normally accepted 40-hour work week.

Much of what we do is apparent, and some is not. Traditions, social customs, personal feelings, tastes, and a multitude of other factors affect each funeral. Our services must conform to each family's personal wishes; religious, emotional and financial needs.

The goods and services shown below are those we can provide to our customers. You may choose only the items you desire. However, any funeral arrangements you select will include a charge for our basic services and overhead. If legal or other requirements mean you must buy any items you did not specifically ask for, we will explain the reason in writing on the statement we provide describing the funeral goods and services you selected.

This list does not include prices for certain items that you may ask us to buy for you, such as cemetery or crematory services, flowers, and newspaper notices. The prices for those items will be shown on your bill or the statement describing the funeral goods and services you selected. We do not charge you for our services in buying these items.

We cannot guarantee the availability of our staff or facilities if we are not consulted with prior to establishing the time and date of visitation or service.

No visitation or service will be scheduled on these holidays: Easter, Memorial Day, Fourth of July, Labor Day, Veterans Day, Thanksgiving, Christmas Eve, Christmas Day, New Year's Eve, or New Year's Day.

BASIC SERVICES OF FUNERAL DIRECTOR AND STAFF ~ \$ 3,295.00

Our fee for the basic services of funeral director and staff includes, but is not limited to, staff to respond to initial request for service; arrangement conference with family and responsible parties; arrangement of funeral; preparation and filing of necessary authorizations and permits; recording vital statistics; preparation and placement of obituary notice; shelter of remains; and coordination with those providing other portions of the funeral, e.g., cemetery, crematory, vault companies and others as required. Also included in this charge are overhead expenses relative to our facilities such as professional licensing, legal and accounting fees, insurance, building and utility expenses, parking lot and grounds, maintenance, taxes, equipment, furnishings, inventory costs, record keeping, and secretarial and administrative expenses.

This fee for our basic services and overhead will be added to the total cost of the funeral arrangements you select. This fee is already included in our charges for direct cremations, immediate burials, and forwarding or receiving remains.

Ziva, our Certified Therapy Dog is always available to help! Just ask for her!!

GENERAL PRICE LIST

(continued)

~ CARE OF THE DECEASED ~

EMBALMING ~ \$ 895.00

Except in certain special cases, embalming is not required by law. Embalming may be necessary, however, if you select certain funeral arrangements, such as a funeral with viewing. If you do not want embalming, you usually have the right to choose an arrangement that does not require you to pay for it, such as direct cremation or immediate burial.

~ OTHER PREPARATION OF THE BODY ~

Optional use of Formaldehyde Free and Environmentally Safe (Green) Products	No Additional Charge
Dressing, Casketing, Cosmetology and Professional Hairdressing <i>when applicable</i>	\$ 250.00
Dressing and Casketing only	\$ 100.00
Additional specialized care of autopsied, organ donor, and/or obese remains	\$ 400.00
Reconstructive Restoration when necessary (per hour)	\$ 150.00
Removal of Pacemaker or Defibrillator for Cremation	\$ 100.00
Additional Refrigeration (per day after 48 hours)	\$ 50.00

SANITARY CARE ~ \$ 350.00

When there is no embalming and in the event of delayed disposition, this will include minimal topical disinfection, dressing and encasement of the unembalmed remains, a waterproof pouch as required by the State of New Hampshire, and up to 48 hours of refrigeration prior to burial, cremation, or other disposition. This also includes the care and disposal of regulated medical waste in compliance with OSHA Regulations (Standards - 29 CFR) Blood borne Pathogens - 1910.1030.

CUSTODIAL CARE (Per Day) ~ \$ 75.00

If, for any reason, human remains are to be held at the funeral home for any length of time, this charge will be applied per day, or any portion thereof, beyond the initial 48 hours. This charge will not apply to the days when embalming or topical disinfection occurs, visitation is held, or a funeral or memorial service is conducted.

~ USE OF AUTOMOTIVE EQUIPMENT ~

(For all Automotive Equipment, the prices listed below are for any services provided within our 50 mile local service radius. Unless otherwise noted, we will add \$3.00 for each additional mile outside this 50-mile radius. Depending on the location and schedule of the service or burial, additional charges for tolls, meals and overnight accommodations may be required.)

Transfer of care and custody of remains to the funeral home	(standard)	\$ 695.00
- With additional personnel for remains in excess of 300 pounds (on location and/or at funeral home)		\$ 895.00
- With additional personnel, equipment and specialized care for advanced decomposition		\$ 1,295.00
- Out of State Assistance	(additional)	\$ 495.00

Service Vehicles when used for any of the following: \$ 495.00

- General purposes – i.e. securing necessary Certificates, Permits, Physicians / M.E. Authorizations, etc.
- Transportation to / from the crematorium or other location.
- Transportation of Equipment, Flowers, Pallbearers and / or Escort a Procession to a Cemetery or other location.

Limousine

Billed Separately as Quoted

Standard Funeral Coach

\$ 395.00

SPECIALTY FUNERAL VEHICLES ~ At our funeral home and available for your personal inspection:

Your choices typically include, but are not limited to, all of our service vehicles, plus our exclusive:

- 1941 Dodge WC-13 – Restored Antique Military Vehicle
- 1947 Dodge WF-32 – Restored Antique Truck
- 2010 Ford F350 – Up to 5 Family members may accompany casket or urn to the ceremony
- When used at a service conducted by the Cournoyer Funeral Home & Cremation Center \$ 395.00
- For any other Funeral Home or Family requesting assistance throughout New England *all start at* \$ 995.00

Insurance restrictions prevent the use of our Specialty Funeral Vehicles by anyone not employed by the Cournoyer Funeral Home, Inc. Our Specialty Funeral Vehicles shall not be used for disinterment purposes or for the initial removal and transfer from the original location of death.

GENERAL PRICE LIST

(continued)

~ ADDITIONAL SERVICES AND FACILITIES FEES ~

PLEASE NOTE: In order to provide for the immediate needs of the families we serve and to comply with the federal overtime provisions contained in the U.S. Department of Labor Wage and Hour Division Fair Labor Standards Act, services or gatherings scheduled for weekends or allowed holidays will be subject to a surcharge of up to \$500.00 in addition to any overtime fees charged by third party agencies hired to provide services outside the normal work week.

~ GATHERINGS AT ANY LOCATION ~

For any gathering, public or private, including, but not limited to:

Visitations ~ Funeral & Memorial Services ~ Celebrations of Life ~ Graveside Services
either individually on separate days, or any combination thereof on the same day,

Our assistance includes the coordination of arrangements, coordination of additional participants, (Military, Musicians, etc.) and an appropriate number of staff members to aid with setup of equipment at the chosen location, placement of encased remains when present, placement of personal items, display of floral arrangements, setup of electronic devices for memorialization, parking assistance, and attention to guest's needs, personal safety and well-being during all events.

Weekdays	anytime, concluding before 5:00 pm	\$ 695.00
Weekdays	concluding between 5:00 pm and 8:00 pm	\$ 795.00
Weekends and Holidays	concluding before 12:00 Noon	\$ 895.00
Weekends and Holidays	concluding after 12:00 Noon	\$ 995.00

- **Identification Viewing** **\$ 95.00**
Our services include the removal of hospital dressings and other interventions, washing, disinfection, composing of features, and brief use (*maximum of thirty (30) minutes*) of the chapel by immediate family members only (as defined in NH RSA 290:16) during normal business hours and strictly for the purposes of verifying identification with no rites or ceremonies conducted. (*Weekends & Holidays ~ \$245.00*)
 - *We regret that this cannot be offered when trauma or decomposition is present, after an autopsy, or when organ donation has occurred.*
- **Private Family Viewing** **\$ 295.00**
Limited to immediate family members for a period of up to 1 hour during normal business hours.
No published announcements and no ceremonies.
Additional time or attendance will result in full visitation charge (*Weekends & Holidays ~ \$445.00*)
- **Delayed Interments** - if necessary for seasonal cemetery closures **\$ 395.00**
(*Springtime scheduling is typically limited to Monday through Thursday, from 10:00 AM to 1:00 PM*)
(*Weekends & Holidays - Before Noon \$595.00 ~ After Noon \$795.00*)
- **Simple Graveside Assistance** - burial assistance, casket or urn, with no service **\$ 395.00**
(*Scheduling is strictly limited to Monday through Thursday, from 10:00 AM to 1:00 PM*)
- **Living Funeral Ceremony** - at the funeral home or other facility **\$ 645.00**
(*Weekends & Holidays ~ \$845.00*)
Use of Funeral Home and/or Staff for a unique gathering - while your loved one is still alive and able to enjoy the visitors, hear the stories, and share in the hugs and laughter.
- **Memorial Gatherings** - at the funeral home or other facility **\$ 695.00**
(*Weekends & Holidays ~ \$895.00*)
(when our funeral home was not involved in initial care or disposition of the deceased)
- **Use of the reception area for any gatherings not funeral related** ~ per day **\$ 695.00**
(*Weekends & Holidays ~ \$895.00*)
- **Use of the parking area or outside property for any purpose not funeral related** ~ per day **\$ 995.00**
(*Weekends & Holidays ~ \$1,195.00*)

GENERAL PRICE LIST

(continued)

~ ADDITIONAL SERVICES AND FACILITIES FEES ~

Catering is always available for any gathering ~ either at our facility or in your home.

When family and friends gather to begin coping with a death, they often find added comfort with each other during a meal or reception. At our funeral home, we can provide all you need to enjoy a nice gathering with your friends and family. If you would like, we can take care of everything such as ordering the food and utensils, setting up, and staff to assist with serving and clean up so you don't have to worry.

Appetizer Reception - Many local caterers are available to help us offer the highest quality receptions to our families, using the freshest cuisine and finest staff to serve you. Whether you hold a gathering in the afternoon or evening, a light appetizer reception is perfect for every occasion.

Luncheon Reception - If you are feeling overwhelmed about planning a meal for friends and family, some of which may be from out of town, turn to us. We can take care of all the catering arrangements, so you can spend time with your loved ones.

- **Coffee Service** (only) at Visitation or Services Bottomless carafes of regular and decaffeinated coffee **\$ 100.00**
- **Complete setup, coffee and additional catering assistance at any service at the funeral home** **\$ 200.00**
(in addition to the cost of the event, caterer and/or refreshments) If excessive cleaning is needed after an event, \$500.00
- **Live Acoustical Music at Visitation or Services** (Performed by local musicians) **Starts at \$ 250.00**

~ OUR SIMPLEST CHOICES OF CARE ~

IMMEDIATE BURIAL ~ DIRECT CREMATION

We continually strive to be the best full-service funeral home in the Monadnock Region, and not a direct disposition service. We have carefully selected the highest trained professionals in the region to assist you with every detail; however, we do not want to take any portion of personal care away from anyone who may wish to perform the care themselves. Our level of assistance with burial and cremation services can range from complete, individualized care, to simple care, such as with our Immediate Burial package, or our Direct Cremation package. Our assistance with either type of service can be modified to fit your specific needs or particular budget and be exactly the level of care you desire.

IMMEDIATE BURIAL ** ~ \$ 4,995.00* to \$ 9,915.00*

~ Simplest burial assistance without allowance for visitations, rites or ceremonies, public or private. ~

The charge for immediate burial includes:

- Basic Services of Funeral Director and Staff
- Standard transfer of care and custody of remains
- Sanitary care & refrigeration up to 48 hours
- Use of service vehicles
- Local transportation to cemetery (Standard Funeral Coach)
- Weekday Graveside Assistance

This charge does not include cost of obituaries, certified copies of the death certificate, casket, outer burial container, or any additional merchandise, or the use of facilities and staff for any visitation or ceremony, public or private, prior to or after the burial.

- | | | |
|----|---|---------------|
| A. | Immediate burial with casket provided by purchaser | \$ 5,925.00 * |
| B. | Immediate burial with casket selected from our funeral home (in addition to cost of casket) | \$ 5,925.00 * |

CASKETS A complete price list will be provided at the funeral home **\$ 795.00 to \$ 2,095.00**

OUTER BURIAL CONTAINERS A complete price list will be provided at the funeral home **\$ 1,195.00 to \$ 1,995.00**

Not Available Separately in Immediate Burial - Private Family Viewing - Arrangement for any aspect of services at any location

* These prices do not include any additional Cash Advances, Merchandise or Services.

** These packages may not be used in part. If additional services or assistance is requested, pricing must be itemized.

GENERAL PRICE LIST

(continued)

DIRECT CREMATION \$ 3,395.00* to \$ 6,165.00**

Choosing cremation creates many more different and unique options than burial does, to honor the individual and their life. Cremation, like burial, is simply the disposition of the physical body of the deceased. It does not preclude you from having a gathering of remembrance or creating a permanent memorial in a cemetery, columbarium or memorial garden, that can be visited regularly by family and friends.

~ Simplest cremation assistance without allowance for visitations, rites or ceremonies, public or private, before or after cremation. ~

Our charge for a direct cremation includes:

- Basic Services of Funeral Director and Staff
- Standard transfer of remains • Sanitary care
- Identification View • Use of Service Vehicles
- Alternative & Temporary Containers
- Preparation / filing of certificates and permits
- Local transportation to and from crematory
- NH Medical Examiner fee & standard crematory fee
- Weekday family pickup of cremated remains

This charge does not include any merchandise or cash advances such as the obituaries or certified copies of the death certificate. If you want to arrange a direct cremation, you can use an alternative container. Alternative containers encase the body and can be made of materials like fiberboard or composition materials (with or without an outside covering). The containers we provide are unfinished boxes made of particleboard, pine and cardboard.

- | | |
|--|---------------|
| A. Direct cremation with a container provided by purchaser | \$ 3,395.00 * |
| B. Direct cremation with a standard minimum required alternative container provided by our funeral home | \$ 3,695.00 * |
| C. Direct cremation with a cremation casket selected from our funeral home (in addition to the cost of the casket) | \$ 3,395.00 * |

For Cremation: The items listed below may be deemed necessary and utilized in place of standard items as needed with or without prior consent. These include, but are not limited to:

- | | |
|---|-------------------------|
| <input type="checkbox"/> Additional Assistance needed at Transfer of Care | \$ 200.00 ~ \$ 1,295.00 |
| <input type="checkbox"/> Oversize Alternative Container Minimum Requirement – NH RSA 325 | \$ 595.00 |
| <input type="checkbox"/> Additional Crematory Fee (when in excess of 300 pounds) | \$ 295.00 |
| <input type="checkbox"/> Extreme Duty or Oversize Pouch | \$ 195.00 |
| <input type="checkbox"/> Crematory fee for family witnessed cremation and/or expedited cremation care | \$ 295.00 |

CREMATION CASKETS A complete price list will be provided at the funeral home \$ 695.00 to \$ 1,395.00
Unless a casket or container is purchased or provided, an alternative cremation container will be used as per NH RSA 325-A:4.

CREMATION CONTAINERS A complete price list will be provided at the funeral home \$ 300.00 to \$ 795.00
Unlike cremation caskets, if burial in a cemetery setting is desired, cremation containers may not be used.

CREMATION URNS A complete price list will be provided at the funeral home \$ 45.00 to \$ 995.00
Unless an urn is purchased or provided, we will return the cremated body in a temporary cardboard or plastic container.

CREMATION URN OUTER BURIAL CONTAINERS A complete price list will be provided at the funeral home \$ 95.00 to \$ 495.00
If burial of the cremated body in a cemetery setting is desired, many cemeteries require the use of an outer burial container.

CAREFUL PACKAGING AND SHIPPING OF CREMATED REMAINS \$ 145.00

This charge applies when we are requested to return the cremated remains to a family using the United States Postal Service, to any domestic location. Additional fees and requirements will apply to international requests.

CEREMONIAL SCATTERING OF CREMATED REMAINS \$ 495.00

Our services include coordination and supervision of the complete or partial scattering of the cremated remains. The method of scattering may be by hand, plane, boat or any other respectful manner and may be done in the area of ones choice. Scattering may take place with or without the family and/or clergy present.
(Add \$3.00 for each additional mile outside 50-mile local service radius)

* These prices do not include any additional Cash Advances, Merchandise or Services.

** These packages may not be used in part. If additional services or assistance is requested, pricing must be itemized.

GENERAL PRICE LIST *(continued)*

RECEIVING CREMATED REMAINS

This charge includes receiving of cremated remains, and local transportation to the cemetery. This charge does not include the use of facilities and staff for any visitation, rites, or ceremony, public or private, prior to or after the burial. Additional charges for Care and Custody of Cremated Remains may also apply.

- | | | |
|----|--|---------------|
| A. | With arranging the complete weekend public visitation, memorial gathering and/or graveside service | \$ 1,995.00 * |
| B. | With arranging the complete weekday public visitation, memorial gathering and/or graveside service | \$ 1,595.00 * |
| B. | With arranging the complete weekend graveside committal service and family in attendance | \$ 995.00 * |
| C. | With arranging the complete weekday graveside committal service and family in attendance | \$ 795.00 * |
| D. | With arranging interment at our convenience and no one in attendance | \$ 395.00 * |
| E. | To simply hold for an undetermined length of time, with or without arranging for services | \$ 500.00 * |

TEMPORARY CARE & CUSTODY OF CREMATED REMAINS

\$ 500.00

(When family does not take immediate custody of cremated body, and/or plans for final disposition have not been selected)

After thirty (30) days, a fee of \$25.00 will be assessed per month, or any portion thereof, for secure shelter and custody of the cremated remains. Upon final disposition, or release of Cremated Remains, the difference, or the entire amount in some situations, may be refunded to the Next-of-Kin as defined in RSA 290:16, IV, or any Designated Agent under RSA 290:17.

After ninety (90) Days, and after no contact from the family or responsible party, cremated remains left at the funeral home will be considered as unclaimed and/or abandoned. This fee will cover expenses associated with legal attempts in locating and/or notifying the next of kin, and the respectful disposition of the remains according to NH RSA 325-A:27.

FORWARDING REMAINS TO ANOTHER FUNERAL HOME

~ Local assistance and transportation without any visitation, rites or ceremonies, public or private. ~

This charge includes:

- | | |
|--|--|
| • Basic Services of Funeral Director and Staff | • Dressing and encasement of remains |
| • Standard transfer of care and custody of remains | • Use of Service Vehicles |
| • Embalming | • Transportation to the Manchester Airport |

This charge does not include the use of facilities and staff for any visitation, rites or ceremonies, public or private, prior to or after forwarding of the remains. If the remains are to be transported to another funeral home by automobile, the additional mileage fees will be determined by location, distance, and which funeral home provides transportation.

- | | | |
|----|---|---------------|
| A. | With minimum airline approved shipping container (\$595.00) | \$ 6,075.00 * |
| B. | With casket selected from our funeral home <i>(in addition to the cost of the casket)</i> | \$ 5,480.00 * |

RECEIVING REMAINS FROM ANOTHER FUNERAL HOME ~ **\$ 3,295.00**

This charge includes:

- | | |
|--|--|
| • Basic Services of Funeral Director and Staff | • Standard transfer of care and custody of remains |
| • Use of Service Vehicles | • Local transportation to cemetery <i>(Standard Funeral Coach)</i> |

This charge does not include cost of obituaries, certified copies of the death certificate, casket, outer burial container, or any additional merchandise or the use of facilities and staff for any visitation or ceremony, public or private, prior to or after the burial.

*** These prices do not include any additional Cash Advances, Merchandise or Services.**

**** These packages may not be used in part. If additional services or assistance is requested, pricing must be itemized.**

GENERAL PRICE LIST *(continued)*

~ NATURAL or 'GREEN' OPTIONS ~

FORMALDEHYDE FREE EMBALMING ~ \$ 895.00

(No additional charge from standard embalming)

Except in certain special cases, embalming is not required by law. Embalming may be necessary, however, if you select certain funeral arrangements, such as a funeral with viewing. If you do not want embalming, you usually have the right to choose an arrangement that does not require you to pay for it, such as direct cremation or immediate burial.

NATURAL BURIAL ** ~ \$ 5,530.00* to \$ 8,720.00*

~ Natural Burial assistance with visitation, rites or ceremonies, public or private. ~

The charge for natural burial includes:

- Basic Services of Funeral Director and Staff
- Standard transfer of care and custody of remains
- Sanitary care using formaldehyde-free products
- Use of Service Vehicles
- Local transportation to place of burial (service vehicle)
- Weekday Graveside Service or Assistance

This charge does not include cost of obituaries, certified copies of the death certificate, casket, outer burial container, or any additional merchandise or the use of facilities and staff for any visitation or ceremony, public or private, prior to or after the burial.

- | | | |
|----|--|---------------|
| A. | Natural burial with casket provided by purchaser | \$ 5,530.00 * |
| B. | Natural burial with green casket selected from our funeral home <i>(in addition to cost of casket)</i> | \$ 5,530.00 * |

NATURAL or GREEN CASKETS *A complete price list will be provided at the funeral home* \$ 795.00 to \$ 1,995.00

GRAVE LINER for NATURAL BURIAL *A complete price list will be provided at the funeral home* \$ 1,195.00

NATURAL or GREEN URNS *A complete price list will be provided at the funeral home* \$ 45.00 to \$ 595.00

~ USE OF THE FUNERAL ARK ~

When families choose cremation, and when conditions allow, the Funeral Ark may be used at the Memorial and Graveside Service. The Funeral Ark helps provide the greatest level of respect and care that everyone deserves. The Funeral Ark allows the involvement of pallbearers and gives the relatives and friends of the deceased a feeling of being able to perform one last act of kindness by helping in this manner. The Funeral Ark allows us to transport the urn in our hearse or specialty funeral vehicles in the same respectful manner caskets are. The Funeral Ark also provides an opportunity for everyone in attendance to proceed to the cemetery in a safe and organized funeral procession from a chapel, church or other location of the memorial service.

- | | |
|--|------------------|
| ▪ When used at a service conducted by our funeral home | <i>No Charge</i> |
| ▪ For any other funeral home, group or family | \$ 495.00 |

ONLINE OBITUARY PLACEMENT ~ No Charge

We always encourage families to consider the *permanent placement* of a complete and unedited obituary on our website.

As newspapers continue to charge significant fees for obituary placement in a single edition, families are often eliminating these traditional printed notices and relying more on online obituaries. This online obituary placement provides family and friends with the perfect opportunity to create a beautiful online memorial, complete with the option of uploading photos from home for a photo gallery, videos, and even the funeral webcast if one is desired. It also provides an online guest book for visitors to share memories and condolences.

www.cournoyerfh.com

** These prices do not include any additional Cash Advances, Merchandise or Services.*

*** These packages may not be used in part. If additional services or assistance is requested, pricing must be itemized.*

GENERAL PRICE LIST *(continued)*

PERSONALIZED REMEMBRANCE ITEMS

**** Now available, in-house laser engraving on almost any small keepsake item ~ Starts at \$ 45.00 ****

Extensive Photo Editing or Touch Up ~ \$ 20.00 each

Professionally Printed Items	\$ As Quoted	Laminated CFH Prayer Cards ~ per 16	\$ 45.00
Standard CFH Prayer Cards <i>per 80</i>	\$ 165.00	Laminated CFH Book Marks ~ per 16	\$ 75.00
Premium Plastic Prayer Cards	\$ 5.00 <i>each</i>	CFH Acknowledgement Cards <i>box of 25</i>	\$ 15.00
Memorial Tapestry <i>(plus shipping)</i>	\$ 145.00	Memorial Candles	\$ 35.00
Memorial Portrait <i>(plus shipping)</i>	\$ 195.00	Register Book	\$ 75.00
CFH Service Programs <i>per 100</i>	\$ 145.00	Cross or Crucifix	\$ 25.00

STANDARD REMEMBRANCE PACKAGE ~ \$ 295.00

Includes a Register Book, 16 Laminated CFH Prayer Cards, 80 Non-Laminated CFH Prayer Cards,
1 Memorial Candle and 25 CFH Acknowledgment Cards.

SERVICE WEBCAST ~ No additional charge if our assistance is being provided at the service

For family members and friends who may not be able to be present at the service. *(If selected separately, \$495.00)*

MEMORIAL TRIBUTE SLIDESHOW ~ 50 photos or less = \$ 45.00 51 to 100 = \$ 95.00 101+ = \$195.00

We can scan your photos and create a Tribute Slideshow to be used at any service or gathering.
Includes placement on the online obituary and one copy on DVD.

Additional DVD Copies of Memorial Tribute or Webcast ~ \$ 25.00 each

Reusable 16 GB USB Thumb drive of Memorial Tribute and Webcast ~ \$ 45.00 each

When needed, we have the following items available to use at offsite service locations:

43" Flat-Screen Television	\$ 95.00	LED Projector	\$ 95.00
DVD Player	\$ 45.00	CD Player	\$ 45.00

~ CONCIERGE SERVICES ~

Here at the Cournoyer Funeral Home & Cremation Center, we are always trying to find ways to provide additional assistance to those we serve and therefore are generally able to assist you with any special needs. We have great relationships with many local inns, restaurants, florists and other services, and our friends here in the Monadnock Region are who we can turn to when trying to assist you further.

Please allow us to assist you, your family or guests with the following:

- ❖ *Memorial Luncheons*
- ❖ *Dining Reservations*
- ❖ *Hotel Reservations*
- ❖ *Ordering Flowers*
- ❖ *Transportation to and from Airports, home, or other locations*
- ❖ *Providing emergency toiletries and baby needs*
- ❖ *Coordinating baby-sitting or house-sitting*
- ❖ *.....or any other special request you may have...*

~ PREARRANGEMENT & PREPAID FUNERAL PLANS ~

The Cournoyer Funeral Home & Cremation Center offers three basic types of prearrangement plans.

- You may prepay for the services and merchandise you desire in advance which secures the cost of the items you select.
This means *our service and merchandise costs* will never change,
- You may also prearrange the services you desire before the death takes place and not pay anything in advance.
In this case our costs will change in the future.
- You may also prearrange the services you desire and assign the funeral home as the beneficiary of an existing insurance policy as a form of pre-payment. In this case, our costs may change in the future, as the values of policies not written by one of the licensed agents here at the funeral home, may not be as stable as the policies we offer.

In all three cases, the costs of third-party providers are impossible to accurately predict and therefore guarantee. Current costs are used in the prearrangement process as a means of estimation of final expenses. All efforts will be made to honor the prearranged prices.

The Cournoyer Funeral Home & Cremation Center will also make every effort to completely honor other funeral homes prepaid funeral plans which are valid and currently in force.

GENERAL PRICE LIST *(continued)*

~ *SPECIAL SITUATIONS* ~

Stillborn or Infant Services

We make no charges for our assistance, services, facilities or equipment.
Merchandise selected and cash advance charges are provided at our cost.

Child Services (age 5-15 years) ~ or ~ Line of Duty (*Military or Public Safety*)

We donate the standard charge for the Basic Services of Funeral Director and Staff (presently \$ 3,295.00).
All other charges are from the General Price List. *

Anatomical Donation to a Medical School with no additional assistance	~	\$ 2,295.00*
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Anatomical Donation to a Medical School with traditional assistance	~	\$ 3,295.00*
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Our standard charge for Basic Services of Funeral Director and Staff shall apply to Anatomical Donation. Typically, the Medical Schools in the Northeast, (*Dartmouth, Harvard, Tufts, UMass, UVM, etc.*) compensate us for a portion of the removal and transfer of remains to the appropriate location. All other aspects of our assistance and memorial or celebration of life plans can proceed normally.

Please note: Many Anatomical Donations are rejected at the time of death for various reasons by the medical schools.
It is always wise to be prepared with alternate burial or cremation plans for final disposition in case rejection occurs.

Transfer of care to or from an organ bank or other provider after normal business hours	~	\$ 495.00*
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Typically, the New England Organ Bank will compensate us for expenses related to any measure of their involvement.
Others may not. All other aspects of our assistance and memorial or celebration of life plans can proceed normally.

Electronic Filing of Death Records	~	\$ 250.00
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This charge is for the required electronic filing of a Death Record and the issuing of a Burial Permit as per the requirements set forth in NH RSA 290:1. This charge shall apply to Funeral Directors not licensed or operating in the State of New Hampshire and/or any Next-of-Kin as defined in RSA 290:16, IV, or any Designated Agent under RSA 290:17.

Corrections to the Death Certificate after filing	~	\$ 45.00	<i>(plus cost of replacements)</i>
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Use of Professional Equipment	~	\$ 495.00
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This charge is for the temporary use of any professional equipment necessary for aiding the process of removal or transport of the deceased. (*other than our funeral vehicles*) This charge shall apply to Funeral Directors not licensed or operating in the State of New Hampshire and/or any Next-of-Kin as defined in RSA 290:16, IV, or any Designated Agent under RSA 290:17.

(Our insurance prohibits the use of our professional vehicles by anyone not employed by our funeral home.)

Composition and Placement of Death Notices and/or Obituaries	~	\$ 195.00*
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If we provide only this service, we charge \$ 195.00 in addition to the cost charged by the newspapers or websites for the notice.
If the family composes the complete obituary, and emails it to us to submit and confirm only, the charge is \$95.00

Disinterments	~	\$995.00 to \$ 1,995.00*	<i>(urn / casket)</i>
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Disinterment / reinterment assistance is only available on a weekday. It will also involve charges from a Vault Company (who does the actual transfer) as well as grave opening charges of the two cemeteries involved. Conditions and/or circumstances may necessitate the purchase of a new outer burial container for the transfer, and there are generally permit charges.

Depending on the location of the reinterment, additional charges for travel expenses may apply.

*** Plus any additional Cash Advances, Merchandise and Services selected.**

GENERAL PRICE LIST *(continued)*

~ PET ASSISTANCE ~

People say pets are almost like family. We disagree. Our pets are just as much of a part of our family as our children are! Our pets live with us and play with us. They require much of the same affection and care as our children do, and they all give us their love, affection and obedience in return.

When a pet dies, no one typically thinks of a funeral home as being able to help with the loss of an animal. Contrary to this belief, we stand ready to provide you with the same quality of care and attention to detail that our families have come to know and expect from us, even when your beloved pet dies.

After a pet dies, many families are able to bring their pets to us. For those who can't, we can pick them up from your home or veterinarian office for a small fee. (\$95.00) After hours or weekend assistance is also available for only \$150.00. We proudly serve the Monadnock Region and the immediate area with our pet assistance.

We primarily use the All Paws Pet Crematorium located in Merrimack, New Hampshire. Your pet will be brought to the crematory and will also return to our funeral home personally, by an individual, who cares, not by a common courier. Usually, it takes a week or more for return service. (Because all cremations are performed individually)

We only offer assistance with individual cremations, not communal cremations (where several pets are cremated together). Therefore, you are assured and comforted knowing that you are receiving *only* your pet's cremated remains when we return them to you. This is a dignified process and your pet's privacy is assured at all times. Individual cremations also make it possible for family members to be present for the cremation if they wish and may remain there throughout the entire process.

Prices start at \$ 195.00 for a small pet and depending on the weight, prices increase incrementally. We have helped with dogs, cats, rabbits, ferrets, guinea pigs, and countless other smaller animals. We regret that we are unable to offer cremation for alpacas, horses or other large animals.

A very simple plastic urn is included in the price of cremation for your pet. A simple wooden urn costs an additional \$45.00. We also offer a full line of urns and memorial jewelry if you would prefer to honor your pet in a more personalized manner.

Pet Cremation Price List

Prices for pet cremation are set by the size and weight of the animal.

50 Lbs. and under	\$ 195.00
51-75 Lbs.	\$ 245.00
76-100 Lbs.	\$ 295.00
101-150 Lbs.	\$ 345.00
151- 200 Lbs.	\$ 395.00

Staff member presence for witnessing cremation process with same day return of cremated remains \$ 100.00

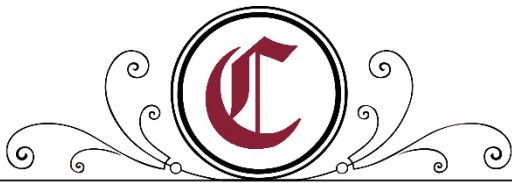
With our pet assistance, we aim to provide more personal attention, while attempting to be less expensive than what veterinarians charge when they utilize third party services in order to provide similar help. We are required to pay the crematory when we deliver your pet, so prior payment is always preferred.

For your convenience, we offer as many simple payment options as possible: Personal Check (*subject to electronic funds verification*)

~ Bank Check ~ Money Order ~ Cash ~ Visa ~ MasterCard ~ Discover ~ American Express ~ Debit Card ~

Examples of our Pet Urns

Faux Rock Pet Urn	start at	\$ 145.00
Traditional Wood Urns with Photo and Figurine	start at	\$ 190.00
Traditional Wood Urns with Figurine	start at	\$ 175.00
Tower Photo Wood Urns with Engraving	start at	\$ 135.00
Traditional Wood Urns with Photo	start at	\$ 125.00
Traditional Wood Urns with Engraving	start at	\$ 75.00
Huggable Teddy Bear Urn	start at	\$ 50.00
Granite Pet Burial Marker	start at	\$ 275.00



COURNOYER FUNERAL HOME & CREMATION CENTER

CASKET PRICE LIST

These prices are effective as of August 1, 2022 but are subject to change without notice.

Personalization

We support and encourage families to personalize the funeral in every way possible. One way is with the casket. Many of the caskets we have can be personalized with special cap panel inserts, life symbols corners and laser engraving, or with anything else you can bring from home which may help show who the individual really was. Please consider the many choices of personalization methods in our selection room and pamphlets for ideas.

Casket Options Displayed in our Showroom

<i>Name</i>	<i>Material</i>	<i>Interior</i>	<i>Price</i>
Tailor Blue	20 Gauge Steel	Cream Basketweave	\$ 1,995.00
Jessup	20 Gauge Steel	Crepe (<i>Color Depends on Casket Color</i>)	\$ 1,695.00
Baton (<i>oval top</i>)	Pine (<i>natural or stain</i>)	Rosetan Crepe	\$ 1,695.00
Suffield (<i>flat top</i>)	Pine (<i>natural or stain</i>)	Rosetan Crepe	\$ 1,695.00
Green Fields (<i>flat top</i>)	Poplar (<i>unfinished</i>)	Muslin (<i>eco-friendly</i>)	\$ 1,695.00
Nahum	Pine (<i>unfinished</i>)	No Interior (<i>eco-friendly</i>)	\$ 995.00
Gatewood Rental	Cherry	Removable Alternative Container with Velour	\$ 995.00

Steel Caskets

Mercury (<i>4 Colors</i>)	20 Gauge Steel	Ivory Crepe	\$ 2,095.00
Valencia (<i>5 Colors</i>)	20 Gauge Steel	Crepe (<i>Color Depends on Casket Color</i>)	\$ 1,895.00
Coleman (<i>4 Colors</i>)	20 Gauge Steel	Crepe (<i>Color Depends on Casket Color</i>)	\$ 1,895.00
Spencer	20 Gauge Steel	Moselle Crepe	\$ 1,795.00
Sutton (<i>5 Colors</i>)	20 Gauge Steel n/g	Crepe (<i>Color Depends on Casket Color</i>)	\$ 1,595.00
Bradford / Baron (<i>6 Colors</i>)	20 Gauge Steel n/g	Crepe (<i>Color Depends on Casket Color</i>)	\$ 1,495.00

Wood and Veneer Caskets

Kidron Pine	Pine (<i>unfinished</i>)	No Interior	\$ 1,395.00
Norfolk Pine	Carte Veneer	Ivory Crepe	\$ 1,395.00
Wesley / Kinsey	Cloth Covered FB/CB	Ivory Crepe	\$ 1,095.00
Denton Aruba	Cloth Covered CB	Rosetone Crepe	\$ 1,095.00
Sebring Blue	Cloth Covered CB	Ivory Crepe	\$ 895.00
Dawson	Cloth Covered CB	Rosetan / Blue Crepe	\$ 795.00

Cremation Containers (*cremation containers cannot be buried*)

Union	Cloth Covered CB	Ivory Paper	\$ 795.00
Utility	None	Ivory Paper	\$ 695.00
Alternative Container	Corrugated Board / Pine	No Interior	\$ 300.00

~ additional casket options - metal varieties, hardwoods, oversize, and more, are also available ~

~ all are available upon special request and able to be seen on our electronic catalogs. ~



COURNOYER FUNERAL HOME & CREMATION CENTER

OUTER BURIAL CONTAINER PRICE LIST

These prices are effective as of August 1, 2022 but are subject to change without notice.

In most areas of the country, state or local law does not require that you buy a container to surround the casket in the grave. However, many cemeteries require that you have such a container so that the grave will not sink in. Either a grave liner or a burial vault will satisfy these requirements.

Lined - Protective Burial Vaults

~ Standard Protection ~

Patrician	<i>Double-wall reinforced concrete with a plastic liner ~ good for personalization</i>	\$ 1,995.00
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~ Basic Protection ~

Citadel	<i>Single reinforced concrete walls with a plastic liner and exclusive military theme</i>	\$ 1,895.00
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Tiara	<i>Single reinforced concrete walls with a plastic liner</i>	\$ 1,695.00
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Titan	<i>Single-reinforced concrete walls with a plastic liner</i>	\$ 1,495.00
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~ additional burial vault options are also available ~

~ all are available upon special request and able to be seen on our electronic catalogs. ~

Unlined - Non-Protective Concrete Grave Liners

Oversize Grave Liner	\$ 1,495.00
Double Depth Grave Liner	\$ 1,395.00
Royal Grave Liner	\$ 1,295.00
Grave Liner	\$ 1,195.00
Grave Liner for Natural Burials (no floor)	\$ 1,195.00

Associated Cash Advances from Vault Companies

- Grave Preparation with Artificial Grass and Lowering Device \$ 175.00
- Cemetery Tent (if weather is questionable) \$ 200.00
- Cemetery Tent, Grass and/or Device without a vault \$ 300.00
- Above Ground Sealing \$ 350.00

Additional fees associated with overtime

- Weekdays After 3:00 PM \$ 150.00
- Weekend Charges (Saturdays before 12:00 Noon) \$ 150.00
- Weekend Charges (Saturdays after 12:00 Noon) \$ 300.00
- Sunday & Holiday Charges start at \$ 500.00



These prices are effective as of August 1, 2022 but are subject to change without notice.

Ask us about our locally available laser engraving for even more personalized options!

Daily Use of our Vermont Solid Maple Rental Urn	\$ 45.00
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Vermont 'Londonderry' Military Urn	\$ 395.00
Vermont 'Weston' Urn	\$ 395.00
Vermont 'Woodstock' Urn	\$ 395.00
Vermont 'St. Johnsbury' Urn	\$ 395.00
Vermont 'Groton' Urn	\$ 395.00
Vermont 'Vergennes' Urn	\$ 395.00
Vermont 'Westminster' Urn	\$ 395.00
Vermont 'Green Natural Pine' Urn	\$ 395.00
Vermont 'Fairlee' Urn	\$ 395.00
Vermont 'Chester' Urn	\$ 395.00
Turner Hand Painted Urns	\$ 495.00
Turner 'New England' Laser Engraved Series Urns	<i>start at</i> \$ 465.00

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CREMATION URN PRICE LIST (continued)

Artistic Urns

Firefighters 'Final Honor' Fire Extinguisher Urn		\$ 595.00
Turner Genuine Harpswell, Maine Slate Urns		\$ 795.00
Nadco 'Garden' – Solid Granite Urn		\$ 495.00
Dodge Synthetic Marble Urns		\$ 295.00
Dodge 'Contemporary' Urn		\$ 245.00
Dodge 'Eleganté' Urns	(All Colors)	\$ 195.00
Dodge 'Anoka Blue' Urn		\$ 195.00
Dodge 'Grecian Marble' Parquet Urn		\$ 195.00
Dodge 'Celeste Indigo' Urn		\$ 195.00
Dodge 'Andover Mocha' Alloy Urn		\$ 195.00
Nadco 'Dogwood' Marble Urn		\$ 295.00
Turner 'Teardrop' Urn		\$ 395.00
Vermont Pottery 'Pine Cone' Clay Urn		\$ 295.00
Vermont Pottery 'Lighthouse' Clay Urn		\$ 295.00
Wilbert Hand Blown Glass Urns	(Spring, Summer, Autumn, Winter, Sapphire Seas)	\$ 695.00
Matthews 'Cloisonné' Urns	(All Colors)	\$ 550.00
Matthews 'Scroll' Cloisonné Urns		\$ 295.00
Matthews 'Sophisticated Metal' Urns	(All Colors & Styles)	\$ 195.00
Matthews 'Anthos' Urn		\$ 195.00

Bronze Urns

Options 'Pieta' Cast Bronze Statuary Urn	\$ 895.00
Options 'Birdbath' Cast Bronze Garden Urn	\$ 895.00
Matthews Bronze Cube Urn	\$ 795.00

Pet Urns

Pet urn prices do not include shipping

Faux Rock Pet Urns	<i>start at</i>	\$ 145.00
Traditional Wood Urns with Photo and Figurine	<i>start at</i>	\$ 190.00
Traditional Wood Urns with Figurine	<i>start at</i>	\$ 175.00
Tower Photo Wood Urns with Engraving	<i>start at</i>	\$ 135.00
Traditional Wood Urns with Photo	<i>start at</i>	\$ 125.00
Traditional Wood Urns with Engraving	<i>start at</i>	\$ 75.00
Huggable Teddy Bear Urns	<i>start at</i>	\$ 50.00
Granite Pet Burial Markers	<i>start at</i>	\$ 275.00

CREMATION URN PRICE LIST (continued)

Keepsake Urns

Vermont 'Weston' Keepsake Urn			\$ 165.00
Vermont 'St. Johnsbury' Keepsake Urn			\$ 165.00
Vermont 'Woodstock' Keepsake Urn			\$ 165.00
Genuine Harpswell, Maine Slate Keepsake Urns			\$ 295.00
Turner Brass Keepsake Urns		start at	\$ 135.00
Turner Brass Heart Keepsake Urns			\$ 115.00
Turner Teddy Bear Keepsake Urns			\$ 95.00
Turner Heartfelt Keepsake Urns			\$ 245.00
Turner Heartfelt Companion Keepsake Urns			\$ 395.00
Turner 'Reflections' (Large) Wind chimes Keepsake Urn			\$ 245.00
Turner 'Amazing Grace' (Small) Wind chimes Keepsake Urn			\$ 195.00
Turner 'Reflections' (Small) Aluminum Wind chimes Keepsake Urn			\$ 165.00
Turner Awareness Candle Keepsake Urn			\$ 95.00
Turner Hand Blown Glass Keepsake Urns			\$ 195.00
Turner 'Paragon Geometric' Keepsake Urn			\$ 195.00
Turner Cloisonné Keepsake Urn		start at	\$ 85.00
Turner Cloisonné Keepsake Heart			\$ 115.00
Turner Marble Memory Lights	(All Styles & Colors)		\$ 55.00
Turner 'Photo Cube Keepsake Urn		start at	\$ 80.00
Terrapin Hand-blown Glass Flower Mementos	(Colors Vary)	start at	\$ 85.00
Terrapin Hand-blown Glass Large Memento	(Colors Vary)	start at	\$ 145.00
Terrapin Hand-blown Glass Medium Memento	(Colors Vary)	start at	\$ 145.00
Terrapin Hand-blown Glass Small Memento	(Colors Vary)	start at	\$ 85.00
G.M. International Gold Trim Keepsake Urns			\$ 85.00
Legacy Marble Keepsake Urn (Black/Gray/White)			\$ 85.00
MacKenzie Synthetic Marble Keepsake Urns	(All Styles & Colors)		\$ 95.00
MacKenzie Synthetic Marble Classic 25 Urns	(All Styles & Colors)		\$ 125.00
MacKenzie Synthetic Marble Classic 50 Urns	(All Styles & Colors)		\$ 145.00
Dodge 'Elegante' / 'Imperial' Keepsake Urns			\$ 85.00
Dodge 'Anoka' Keepsake Urns			\$ 85.00
Dodge Cloisonné Keepsake Urns			\$ 85.00
Dodge Celeste Keepsake Urns			\$ 85.00
Dodge Contemporary Keepsake Urns			\$ 85.00
Dodge 'Grecian Marble' Keepsake Urns			\$ 85.00
Dodge 'Cambridge' Keepsake Urns			\$ 85.00

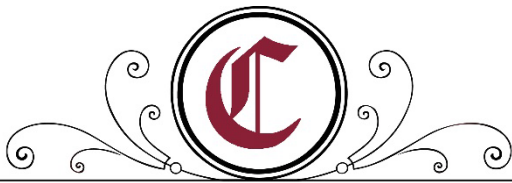
CREMATION URN PRICE LIST (continued)

Jewelry Keepsake Urns

Madelyn Titanium Necklace or Bracelet Keepsake Urns	\$ 430.00
Madelyn Sterling Silver Infinity Pendant Keepsake Urn	\$ 180.00
Madelyn Gold Vermeil Plated Small Cross Pendant Keepsake Urn	\$ 170.00
Madelyn Sterling Silver Filigree Glass Cylinder Pendant Keepsake Urn	\$ 170.00
Madelyn Gold Vermeil Italian Horn Pendant Keepsake Urn	\$ 160.00
Madelyn Sterling Silver Small Heart Pendant Keepsake Urn	\$ 150.00
Madelyn Sterling Silver Hummingbird Pendant Keepsake Urn	\$ 120.00
Madelyn Brass/Pewter Cross/Heart Pendant Keepsake Urn	\$ 90.00
Madelyn Fillable Pewter Base with Glass Dome for Pendant Keepsake Urn	\$ 80.00
Madelyn Box Chains for Pendants	\$ 70.00
Madelyn Snake Chains for Pendants	\$ 80.00
Capture Bead Keepsake Rosaries	\$ 145.00
Capture Bead Keepsake Rosary Bracelet	\$ 95.00
Capture Bead Keepsake Bracelet	\$ 95.00
Capture Bead Keepsake Bracelet Charm / Dangle	\$ 65.00
Capture Bead Keepsake Earrings	\$ 65.00

Biodegradable Urns

Turner 'Himalayan Rock Salt' Biodegradable Urn	\$ 495.00
Turner 'Oceane' Gelatin Urn	\$ 395.00
Turner 'Oceane' Sand Urn	\$ 395.00
Turner 'Serenity' Biodegradable Urn	\$ 395.00
Turner 'Shells' Biodegradable Urn	\$ 395.00
Turner 'Unity' Floral Companion Biodegradable Earthurn	\$ 295.00
Turner 'The Living Urn' Biodegradable Urn & Planting System	\$ 295.00
Turner 'Embrace' Earthurn	\$ 195.00
Turner 'Journey' Earthurn	\$ 195.00
Turner Bamboo Chest Urn	\$ 195.00
Turner 'Unity' Small Heart Biodegradable Earthurn	\$ 175.00
Turner Biodegradable Mini Turtle	\$ 125.00
Turner Scattering Tube	\$ 95.00
Turner Small Scattering Tube	\$ 65.00



COURNOYER FUNERAL HOME & CREMATION CENTER

CREMATION URN OUTER BURIAL CONTAINER PRICE LIST

These prices are effective as of August 1, 2022 but are subject to change without notice.

In most areas of the country, state or local law does not require that you buy a container to surround the urn in the grave. However, many cemeteries require that you have such a container so that the grave will not sink in. Either a grave liner or a burial vault will satisfy these requirements.

Lined - Protective Urn Vaults

MACKENZIE	'Niche' Companion - Cultured Marble	(All Colors)	\$ 495.00
MACKENZIE	Companion - Cultured Marble	(All Colors)	\$ 445.00
MACKENZIE	'Niche' Cultured Marble	(All Polished Styles and Colors)	\$ 395.00
MACKENZIE	'Grecian' / 'Olympus'	(All Colors)	\$ 345.00
MACKENZIE	'Classic' Cultured Marble	(All Polished Styles and Colors)	\$ 295.00
MACKENZIE	'Classic' Stone-Tone	(All NON-Polished Styles and Colors)	\$ 195.00
MACKENZIE	Classic 50 - Cultured Marble	(All Polished Styles and Colors)	\$ 145.00
MACKENZIE	Classic 25 - Cultured Marble	(All Polished Styles and Colors)	\$ 125.00
MACKENZIE	Classic Keepsake - Cultured Marble	(All Polished Styles and Colors)	\$ 95.00
OPTIONS	Pebble Cove		\$ 395.00
CROWNE	Polyguard		\$ 195.00
DODGE	Imperial		\$ 295.00
DODGE	Dorchester		\$ 295.00
DODGE	Cultured Marble		\$ 295.00
DODGE	Cambridge		\$ 295.00
GRANITEMATE	Large Marble & Granite Designs		\$ 295.00
GRANITEMATE	Small Marble & Granite Designs		\$ 195.00
TRIPLE H	Pyramid	Antique Gold / White Both Sizes & Colors	\$ 195.00
VANTAGE	Oversize	White / Black	\$ 395.00

Unlined - Non-Protective

Large Grave Liner	12"x 12"x 12"	\$ 295.00
Small Grave Liner	8"x 8"x 10"	\$ 245.00

FUNERAL PRICING WORKSHEET

For your convenience...

...and for readers of this guide who may be comparing expenses at home, we have prepared this worksheet to simplify the estimation of the cost of a funeral or memorial service. After considering all of the options in this guide, you may be able to arrive at a fair estimate before personally meeting with us, or with any other funeral home.

FUNERAL HOME COSTS:

❖ Begin with the selection of a basic package: (1 Item)

• Cremation with services	\$5,195.00
• Direct Cremation with no services	\$3,695.00
• Burial with services	\$6,495.00
• Immediate Burial with no services	\$4,995.00
• Natural Burial	\$5,530.00

Insert selected amount here: _____ +

❖ Add a Casket or Cremation Container <small>(may already be included in package)</small>	\$ 300.00 ~ \$1,995.00	Insert casket cost here: _____	+
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❖ Add an Outer Burial Container <small>(1 item)</small>	\$1,195.00 ~ \$1,995.00	Insert container cost here: _____	+
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-OR-

❖ Add an Urn or Urn-Vault <small>(up to 2 separate items)</small>	\$ 45.00 ~ \$ 995.00	Insert urn cost here: _____	+
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❖ Add Gathering and/or Services <small>(up to 4 separate events)</small>	\$ 95.00 ~ \$ 995.00	Insert total amount here: _____	+
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❖ Add Remembrance Items <small>(Typical package of multiple items is \$295.00)</small>	\$ 5.00 ~ \$ 395.00+	Insert total amount here: _____	+
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OTHER ASSOCIATED COSTS: (in addition to the funeral home costs)

❖ Add Obituary Costs <small>(for each newspaper)</small>	\$ 159.00 ~ \$5,000.00+	Insert total amount here: _____	+
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❖ Add State Paperwork Costs <small>(per certified copy / permit)</small>	\$ 15.00 ~ \$ 35.00	Insert total amount here: _____	+
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❖ Add Church/Clergy Costs <small>(up to 10 separate items)</small>	\$ 200.00 ~ \$1,000.00	Insert total amount here: _____	+
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❖ Add Crematory Costs <small>(up to 6 separate items)</small>	\$ 495.00 ~ \$ 995.00	Insert total amount here: _____	+
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❖ Add Medical Examiner Costs <small>(up to 6 separate items)</small>	\$ 60.00 ~ \$ 250.00	Insert total amount here: _____	+
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❖ Add Cemetery Costs <small>(up to 6 separate items)</small>	\$ 100.00 ~ \$2,850.00	Insert total amount here: _____	+
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❖ Add any Weekend Overtime Costs <small>(typically each agency involved has separate charges)</small>	\$ 100.00 ~ \$1,000.00	Insert total amount here: _____	+
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❖ Add Flower Arrangement Costs <small>(per selected flower arrangement)</small>	\$ 100.00 ~ \$1,000.00	Insert total amount here: _____	+
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❖ Add Catering Costs # of guests _____ X <small>(per person)</small>	\$ 15.00 ~ \$ 25.00	Insert total amount here: _____	+
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❖ Add Reception Location Costs <small>(location rental can be several separate costs)</small>	\$ 200.00 ~ \$3,000.00	Insert total amount here: _____	+
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Approximate Funeral Cost: = \$ _____

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Service Animals Welcome



We always allow service animals on our premises in order to provide people with disabilities complete and equal access to our services. "Service Animal" means any dog that is individually trained to do work or perform tasks for the benefit of an individual with a disability, including a physical, sensory, psychiatric, intellectual, or other mental disability.

Emotional Support Animals are not service animals. Other species of animals, whether wild or domestic, trained or untrained, are not service animals for the purpose of this definition.

The work or tasks performed by a service animal must be directly related to the handler's disability. Examples of work or tasks performed include, but are not limited to, assisting individuals who are blind or have low vision with navigation and other tasks, alerting individuals who are deaf or hard of hearing to the presence of people or sounds, providing non-violent protection or rescue work, pulling a wheelchair, assisting an individual during a seizure, alerting an individual to the presence of allergens, retrieving items such as medicine or the telephone, providing physical support and assistance with balance and stability to individuals with mobility disabilities, and helping persons with psychiatric and neurological disabilities by preventing or interrupting impulsive or destructive behaviors. The crime deterrent effects of an animal's presence and the provision of emotional support, well-being, comfort, or companionship do not constitute work or tasks for the purpose of this definition." (Service animal as defined by the ADA, Title III, subpart A 36.104 definitions, July 2010)

Under the provisions of ADA, we are allowed to ask if the dog is a service dog and may ask what tasks the dog performs for the handler.

For extended visits, we will assist in any way possible with feeding, watering, exercise and elimination.

What we expect from a service animal:

- Must be under the control of the handler at all times.
- Must be on a 4' or shorter leash at all times (some allowances are made under certain circumstances).
- Must not show aggression towards people or other animals.
- Does not bark, growl or whine. (However, a service dog may be trained to bark in the case of an emergency affecting the handler)
- Does not solicit attention, food or other items from the general public, nor annoy any member of the general public.
- Does not disrupt the normal course of business.
- Must be clean, well groomed, and does not have an offensive odor
- Does not urinate or defecate inside or in inappropriate locations.

We reserve the right to remove a service animal or other animal from our facility for any disruptive behavior.

Therapy Dogs

With adequate advance notice, we will be pleased to assess and acclimate any Certified Therapy Dogs before they can join Ziva and/or any family at a gathering here at the funeral home.

Interpreters and Translation Providers

We will be pleased to provide qualified communication access professionals with adequate advanced notice.

The Randy P. Cournoyer Memorial Library

Randy P. Cournoyer was born on March 17, 1915. He grew up here in Jaffrey, joined his father in the operation of our family's business, and continued to be actively involved here until his death on January 1, 2001. Randy cared very much about his hometown and the residents of Jaffrey and the surrounding communities. He was truly a gentle man who helped ease the pain for many generations of local families, and his assistance and guidance helped many through their grieving process. We strive to perpetuate the memory of Randy and his caring ways with this library - a great resource for generations to come. The public is always encouraged to use the many publications on hand to assist in their healing and recovery.

